14 May 2020

**PRICE INCREASE 2020/21**

With reference to the above subject, NMISA has increased its prices by 4,1% at the start of its financial year on 1 April 2020, which is aligned with the 2019/20 average inflation rate and cost of sales for the Institute to remain sustainable.

No one anticipated COVID-19 and its impact on the economy at large. Given that many of NMISA’s clients are ESSENTIAL SERVICE PROVIDERS, the Institute has revised its pricing strategy to accommodate them during these difficult economic times.

Since every business is unique, each purchase will be evaluated in accordance with the client’s specific needs. A discount preference will be given to clients that have an existing Service Level Agreement with NMISA, since this enables the Institute to plan and make the necessary arrangements in advance, reducing costs to ensure:

* Affordability,
* Accessibility, and
* Quality products/services

Based on volumes or quantities required over a certain period, contact NMISA to apply for a discount by clicking on the following link ……………….

Regards,

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Natasha van der Walt**

Director: Strategy, Business Development and Governance

**APPLICATION FOR DISCOUNT**

Since every business is unique, each purchase will be evaluated in accordance with the client’s specific needs. A discount preference will be given to clients that have an existing Service Level Agreement with NMISA.

1. Company Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Registration Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ VAT: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. Physical Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Code: \_\_\_\_\_\_\_\_\_

1. Primary Contact Person: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Cell: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Website: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**PRODUCTS/SERVICES**

|  |  |  |
| --- | --- | --- |
| Product/Service | Unit | Avg Yearly Quantity |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

**OFFICE USE ONLY**

|  |  |  |
| --- | --- | --- |
| Product/Service | Unit Price | Discount granted |
|  |  |  |
|  |  |  |
|  |  |  |
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**Approved by: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**